

And the people you don't know...

Just as important as the individual you do know to invite as guests to your membership function or activity are the individuals you don't know. Consider these prompts to identify quality men who would enjoy our Fraternity:

- Newspaper Editor
- School Principal
- Superintendent
- Teacher
- Pharmacist
- Bank Officer
- Insurance Agent
- City Councilman
- Chamber of Commerce
- Legislator
- Former Jaycee
- Former College Frat Members
- Doctor
- Former DeMolay Members
- Mayor
- Sons of Masons
- Husbands of Eastern Star Members
- Real Estate Agent
- Son-in-law of Masons/O.E.S.
- Church Board Member



Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Home Phone \_\_\_\_\_  
 Work Phone \_\_\_\_\_



Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Home Phone \_\_\_\_\_  
 Work Phone \_\_\_\_\_



Name \_\_\_\_\_  
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For more information on Illinois Masonry, check out:

[www.ilmason.org](http://www.ilmason.org)

A new attitude invariably creates a new result.

Creating a new attitude towards the membership concern will bring positive results for Illinois Masonry.

It is time not only to think about membership but do something about it...all the while maintaining our high standards.

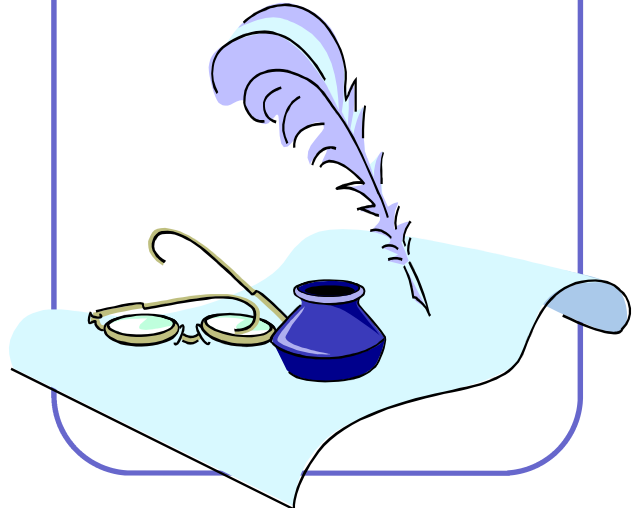
Wouldn't you feel deprived of an important aspect of your life if you didn't know about Masonry? Share the Masonic Light!

The Grand Lodge of Illinois  
 2866 Via Verde  
 Springfield, IL 62703  
 (217) 529-8900

# PROSPECT PROMPTER

The people you know ...

...Among the many people you know, some already have the qualities of a Mason, yet are not members of our great Fraternity. We lead busy lives and oftentimes we fail to take time to tell them about Masonry. These prompts will assist you in identifying some of these quality individuals that would make good Masons. Just jot down the names as they come to your mind. See how quickly your list grows! When you have finished, you will have a list of guests to invite to your next membership function. You'll be surprised how much they will appreciate hearing about our Gentle Craft!



- 1) He is a neighbor who you respect. You say hello to each other and you consider him to be a friendly person with a high moral character.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 2) There is a fellow who works in your office or business. You know him quite well and respect him.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 3) There is a fellow who works at the place where you shop and you enjoy dealing with him.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 4) There is a client or customer with whom you enjoy doing business.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_

- 5) When you go to church, there is someone who always gives you a friendly smile or greeting, and who has an interest in self-improvement.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 6) Read your card file, rolodex or address book. List an individual who has the qualities to be a good Mason.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 7) There is a person you see occasionally whom you knew when you were in school together.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 8) There is a relative or relatives, whom you enjoy being with whom you haven't shared your love of Masonry.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 9) You're planning a dinner party. List three non-Masons that you would like to invite.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_

Name \_\_\_\_\_  
Address \_\_\_\_\_  
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Work Phone \_\_\_\_\_



- 10) List a non-Mason whom you would be most inclined to invite to attend an Illini College football/basketball game, play golf, walk, fish, jog or play cards.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_



- 11) List a person with whom you attended a trade show or seminar.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Home Phone \_\_\_\_\_  
Work Phone \_\_\_\_\_

